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2021 Canadian Presenter of the Year

Yourself®



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Business name: Contact name: Contact email:





What do you need for your team to work to their Full Potential?

Please answer in **EACH SECTION** you see needing to be addressed:

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 CONFIDENCE 1. Increase confidence (with new roles, with new projects or systems). 2. Decrease and transform negative self-talk, self-doubt, imposter syndrome. 3. Improve initiative vs waiting for someone else to do it (sending ball to someone else, "not my job"). 4. Decrease arrogance (TOO confident, wanting to get promoted without doing the work).
CHANGE
5. Increase resiliency (vs trying once and giving up).
6. Decrease resistance to change (new form to fill out, new computer system, new boss, etc.).
7. Transform mindsets to see change as an opportunity (vs feeling doomed & defeated by change).
STRESS/FAST-PACE
Decisions are often worth thousands of dollars and need to be made quickly and based on experience and knowledge and not based on stress, overwhelm and anxiety.
8. Improve strategic decision making in fast-paced situations.
9. Increase strategies to reduce stress and turn off the panic button.
10. Increase happiness at work (vs demotivated employees).
11. Decrease sick time and leave of absence.
PERFORMANCE/ EFFICIENCY
12. Increase employees' access to their best self (vs not performing at their 100%).
13. Decrease complacency (taking their job for granted, underperforming).
14. Decrease the "I should have" (avoid costly mistakes).
15. Increase personal responsibility (vs blaming & shaming).
16. Increase bottom line (vs not caring about company goals).
PERSONAL PROBLEMS
Whether we like it or not, if an employee is going through a divorce or has a substance abuse problem or difficulty communicating with their teenager, it does affect their performance and the company's bottom line.
17. Increase focus (vs employees bringing their personal problems to work).
18. Increase support to help team members get rid of what is holding them back from being their best.
19. Increase positivity (reduce the impact of a few bad apples creating a negative workplace).
20. Decrease the tension around certain employees (walking on eggshells, reduce babysitting).
WORK RELATIONSHIPS/RETENTION
21. Improve interpersonal work relationships (reduce conflicts, "jealousy" or "back-stabbing").
22. Improve collaboration, listening & communication (vs silo work and misunderstandings).
23. Increase retention (vs top talent leaving).

24. Reduce hiring errors (maximize the chances of choosing the right person the first time).